



### School Food & Nutrition Key Data

Indicator	FY 15-16 totals	FY 16-17 YTD	Comment
<b>Financials</b>			
<b>Revenue</b>			July-December Revenue
Breakfast & Lunch Sales	\$ 1,269,518	\$ 687,481	
A La Carte Sales	\$ 751,872	\$ 350,747	
Other Sales	\$ 33,725	\$ 8,543	Adult meals, bday treats
Federal Breakfast	\$ 253,637	\$ 145,342	July-November payment
Federal Lunch	\$ 1,315,323	\$ 548,164	July-November payment
State Revenue	\$ 28,520	\$ -	receive payment in May
<b>Total Revenue</b>	\$ 3,652,595	\$ 1,740,276	Cash flow summary YTD
<b>Expenses</b>			
Salaries & Benefits	\$ 1,653,079	\$ 818,450	
Food	\$ 1,630,226	\$ 726,853	
Utilities	\$ 121,883	\$ 72,478	
Repairs/Parts	\$ 16,145	\$ 10,176	
Other	\$ 77,503	\$ 43,960	
<b>Total Expenses</b>	\$ 3,498,836	\$ 1,671,915	Cash flow summary YTD
<b>Revenue Less Expenses</b>	\$ 153,759	\$ 68,361	Cash flow summary YTD
Capital Equipment	\$ 26,364	\$ 49,682	vehicle replacement, equip.
<b>Revenue Less Expenses (capital)</b>	\$ <b>127,395</b>	\$ <b>18,679</b>	
<b>% Participation</b>			
<b>Breakfast</b>			
Elementary	16%	17%	
Middle School	11%	11%	
High School	5%	5%	
<b>Reimbursable Meal Total</b>	<b>11%</b>	<b>12%</b>	
A La Carte	1%	1%	
<b>Total Participation</b>	<b>12%</b>	<b>13%</b>	
<b>Lunch</b>			
Elementary	57%	59%	
Middle School	44%	49%	
High School	28%	30%	
<b>Reimbursable Meal Total</b>	<b>44%</b>	<b>47%</b>	
A La Carte	17%	19%	
<b>Total Participation</b>	<b>61%</b>	<b>66%</b>	
<b>Pricing</b>			
<b>Breakfast</b>			
Full Pay all schools	1.00	1.00	
Reduced Price all schools	0.30	0.30	
Adult	1.25	1.25	

Indicator	FY 15-16 totals	FY 16-17 YTD	Comment
<b>Lunch</b>			
Elementary			
Full pay	2.30	2.30	
Branded Pizza	2.50	2.50	
Reduced Price	0.40	0.40	
<b>Pricing</b>			
Secondary			
Full Pay	2.55	2.55	
Branded Pizza & Spicy	2.75	2.75	
Reduced Price	0.40	0.40	
Adult	2.75	2.75	
<b>Free/Reduced Program</b>			
<b>Approved Free</b>			
Elementary	1,271	1,271	
Middle School	589	538	
High School	827	710	
<b>Total</b>	2,687	2,519	
<b>Approved Reduced</b>			
Elementary	257	259	
Middle School	131	143	
High School	169	169	
<b>Total</b>	557	571	
<b>Total Number FR Students</b>	<b>3,244</b>	<b>3,090</b>	
<b>Percentage FR Students</b>	<b>31%</b>	<b>30%</b>	
<b>Total Cost per meal</b>			
Breakfast	\$ 2.01		
Lunch	\$ 2.68		

\*updated 1/12/17

Sources of Data:

- District's financial software
- District's POS software
- Monthly DESE claims